

Supplementary Account Opening Form for Discretionary Managed Account Services Only

ARJENT

(This form is to be completed in addition to our Client Application Pack)

Important Note: Please ensure you have selected Managed Account Service on page seven in the Client Application Pack.

ACCOUNT NAME

This should be the same as shown on your Client Application Pack.

CHOICE OF INVESTMENT OBJECTIVE AND ASSOCIATED RISK TOLERANCE

Please read the following before indicating your investment mandate.

UNDERSTANDING RISK

The information below is included in accordance with the FSA's Conduct of Business Rules which states that a Firm must not act as a discretionary manager for a private customer unless it has taken reasonable steps to enable a client to understand the nature of risks involved. All forms of investment which we may undertake on your behalf involve risk. The value of investments and the income derived from them can fall as well as rise and are not guaranteed. This Supplementary Account Opening Form gives us discretion to select investments with the aim of achieving your chosen objective. In deciding upon those objectives and any restrictions that you wish to impose, we would draw your attention to our interpretation of the generic risks inherent in the asset classes below.

RISK AWARENESS

When determining the investments to achieve your objectives, we consider assets in three traditional investment categories: Cash, Bonds (Fixed Interest Investments) and Equities. In an additional fourth category, we consider Alternative Investments including Hedge Funds. Each of these categories carries a generic degree of risk. You should be aware that the risk amongst these categories is not fixed and fluctuates over time, affected by the economic cycle and various other factors. We would also draw your attention to the risk warnings in our Terms and Conditions.

Cash or near cash

Cash held on account in a customer's base currency or in the form of money market instruments or money market funds are normally considered to be a lower risk investment than bonds or equities, as the nominal amount of cash on account or held in money market instruments or money market funds should not under normal circumstances fall. A cash account may earn an income return or interest, the amount of which will generally be determined by the level of prevailing interest rates.

Bonds

Bonds issued by governments, quasi-governmental institutions and companies are considered to be slightly higher risk than cash but in normal circumstances lower risk than equities. Their value fluctuates as a result of a combination of factors, including risk of default by the issuer, the maturity date of the security, interest rates and inflation expectations. With the exception of index-linked securities, bonds are vulnerable to the effects of inflation, particularly over the medium and long-term. Bonds may provide a higher, but typically fixed level of income than equities and cash. They may be used to match known specific liabilities.

Equities

We would regard equities as a riskier asset class which, over the long term, provide the highest potential rewards compared to other asset classes. However, the potential volatility of the returns from equities, in both capital and income terms, should always be borne in mind when considering the appropriate allocation to this class. Dividend growth and the re-investment of dividends has been the key to the out-performance by equities over other asset classes, as well as inflation over the long term.

Alternative Investments (Hedge Funds, Property, Private Equity, Structured Products and Commodities)

Hedge Funds

Alternative Investments can be used to reduce overall investment risk through diversification. They generally exhibit a low correlation to traditional financial investments such as stocks and shares. An Alternative Investment may be relatively illiquid and difficult to value.

A hedge fund is an aggressively managed portfolio of investments which seeks to generate high returns by utilising advanced investment strategies such as leverage, long, short and derivative positions in both domestic and international markets. Hedge Fund investments are often illiquid as there can be a lock-in period for initial investment as well as lengthy redemption timeframes. These investments are mostly unregulated and domiciled offshore because they cater for sophisticated investors; consequently, the manager may charge higher fees on the management and performance of Hedge Funds. Additionally, the tax status and subsequent tax implications for the investor should be considered prior to investment.

Property

In terms of risk, investment in property lies somewhere between bonds and equities. The yield on property is generally affected by the yield on gilts, but the level of rents tends to rise during periods of economic growth. Property income growth is usually less than dividend growth but historically capital values have provided a hedge against the effects of long term inflation. Property investment suffers from a lack of liquidity. Coupled with the need for adequate diversification, this means that we would only recommend investment through collective vehicles, although even these often have limits on purchases and redemptions.

Private Equity

Private equity can offer the opportunity for equity-like returns by investing in companies in the early stages of their development. We would recommend that core exposure to this asset class is made through a collective fund to diversify company-specific risk. Due to the lack of an open market in the shares of the underlying companies, investment in such funds needs to be considered over a longer time horizon. The nature of the underlying companies means that these funds carry a higher degree of risk than investing in the equity of established companies.

Structured Products

Structured products may offer an efficient exposure to the asset classes noted above. We will only consider suitable products with capital protected or limited capital at risk. Where capital is at risk, this will reflect the risk of the related exposure. In many cases, there will be a credit risk to the issuer. We manage credit risk as part of our discretionary service.

Commodities

Investing in commodities can be effectively used to diversify beyond traditional asset classes or to participate in the price movements of this asset class. We will only consider investments that are indirectly exposed to commodities and do not hold or purchase futures contracts or physical commodities for our clients. Instead we will typically invest in a collective fund which holds companies whose value is derived from the price movement of commodities.

STANDARD MANDATE

If you would like one of our standard mandates please select from one of the following options. **(Please tick ONE box only).**

Please note that we may make an assessment of your knowledge and experience, in addition to other factors, before allocating part of your monies in Alternative Investments such as Hedge Funds.

DEFENSIVE attitude to risk

The objective is to provide a total return which is likely to be less volatile but with lower returns (over the long term 5-10 Years) than an INTERMEDIATE or PROGRESSIVE portfolio.

Your portfolio will have a prudent diversification of holdings within each asset class (where appropriate via diversified pooled funds). It may contain a small proportion of higher risk investments and some exposure to non-base currency markets. Where efficient and appropriate, we may gain exposure to asset classes through structured products.

INTERMEDIATE attitude to risk

The objective is to provide a higher return than a DEFENSIVE portfolio thereby accepting a higher degree of volatility and risk.

Your portfolio will typically have a higher exposure to equities than a DEFENSIVE portfolio but may retain a significant exposure to fixed income assets.

PROGRESSIVE attitude to risk

The objective is to provide a higher total return than an INTERMEDIATE portfolio thereby accepting a higher degree of volatility and risk.

With a PROGRESSIVE portfolio, you will have a significant exposure to equities with a lower exposure typically to fixed income assets than an INTERMEDIATE portfolio.

SPECIALIST MANDATE (minimum investment amount of £1m).

If you would like a specialist mandate please tick this box and indicate your requirements below.

Examples of specialist mandates include: those requiring a higher income than normal cash, bond or equity returns; absolute return mandates; single asset class, geographic, sectoral or restricted mandates. You should be aware that such portfolios may require acceptance of a substantially higher degree of risk than the strategic asset allocated total return mandates described above. Risk will relate to the generic descriptions above. A mandate specifying a level of income in excess of market levels is likely to require acceptance of the risks associated with the purchase of higher yielding bonds from lower credit rated issuers where the risk of non-payment of coupon and/or capital is heightened.

Please indicate which economic region you would like the equities part of your mandate to be invested in.

UK UK Orientated* Pan European Pan European Orientated* Global

*These mandates would normally have approximately 20-40% of the equity part of the mandate invested in funds or stocks representing the relevant economic region.

INVESTMENT APPROACH

There are potential diversification and tax benefits associated with the use of collectives/funds in managing certain asset classes. Please indicate below which approach you would like us to follow in managing your portfolio.

Primarily invested in collectives/funds Primarily invested in individual equities

Please indicate any specific income objective:

(Please note that certain levels of income may require us to treat this as a specialist mandate).

Amount (£): Frequency: Per month* / quarter* / half year* / annum* *Delete as appropriate.

Please note that income payments may exceed the income generated which will have an adverse effect on future capital growth.

We may select appropriate benchmarks for performance measurement. Please indicate any specific benchmark(s) you would like us to use to report on performance. If none are stated we will select the most appropriate benchmark for the chosen mandate.

INVESTMENT RESTRICTIONS

You should be aware that restrictions may increase the overall risk profile of a portfolio as they may limit the investable universe of funds or stocks.

Are there any restrictions on purchases or sales (for example, holdings in a company of which you are a director, or any other restrictions we should be aware of)?

If your portfolio has linked accounts that run to a different mandate, please complete a separate Supplementary Account Opening Form for each account which varies from the mandate selected above.

Please tick if attached Number of Forms

USE OF WARRANTS AND DERIVATIVES

If you wish us to be in a position to be able to effect transactions on your behalf in warrants and derivatives without seeking further documentation from you, please read the Warrants and Derivatives Risk Warning set out on page 21 of our Terms and Conditions. If you do not wish us to use such products at present we still recommend that you sign the warnings but restrict the usage in the boxes below.

Warrants, Derivatives and Derivative Structured Products

If you grant us authority to effect transactions on your behalf in warrants, derivatives and derivative structured products, we will do so only if we consider any such instruments are suitable for your circumstances.

I/We* have read and understood the Warrants and Derivatives Risk Warning Notice set out in the Client Agreement.

Full authority/Full restriction

I/We* authorise you to utilise the products described therein on my/our* behalf

or

Limited Authority in respect of currency hedging and structured products

I/We* restrict you from utilising the products described therein on my/our* behalf, other than in respect of forward currency for hedging purposes on specific investment transactions, warrants attached to structured products and warrant based structures.

Account Holder 1

Signed _____

Name _____

Dated _____

Account Holder 2

Signed _____

Name _____

Dated _____

Account Holder 3

Signed _____

Name _____

Dated _____

Account Holder 4

Signed _____

Name _____

Dated _____

*delete as appropriate

OUR SERVICES

Investment advice and reporting

As you have selected our Discretionary Managed Account Service, we will not inform you in advance of transactions on your account nor will we provide you with contract notes for each transaction unless you request otherwise. We will however provide you with frequent valuation reports, which will include details of all transactions in the period.

Payment of fees and charges

Fees and charges are levied on a quarterly basis as set out in our Rate Card. Unless you instruct us otherwise we will normally deduct these from any monies held on your Capital Account. If there is a shortfall we will seek to collect this from any money on your Income Account but in the event there is insufficient money to cover the shortfall you will be asked to make payment by cheque or bank transfer.

DECLARATION BY AUTHORISED INTERMEDIARY (If applicable)

We have read and agree to the Terms and Conditions insofar as it relates to us. We confirm that we act for the Client as financial adviser and will continue to do so notwithstanding the Client has entered into an agreement with you. We will notify you immediately upon the termination of our relationship with the client. We consider the investment mandate set out in this document is suitable for the Client. We maintain sufficient personal and financial information to enable us to advise the Client and determine the suitability of investments as required by the FSA.

I/We* confirm that we are authorised and regulated by (please specify regulator) _____

I/We* confirm that we are/are not* authorised to hold client money.

*Delete as appropriate

Authorised signatories

Signed _____

Name _____

Dated _____

Please ensure that sufficient authorised persons sign.

CLIENT DECLARATION

You should not sign this agreement unless you feel that you have adequate time to read it and fully consider its implications.

I/ We* have read and agree to the Terms and Conditions and appoint Arjent as my/our* Discretionary Investment Manager.

I/We* understand that failure to provide some or all of the information requested in this form may adversely affect Arjent's ability to assess the suitability of my/our* chosen mandates to my/our* financial circumstances.

*Delete as appropriate

Account Holder 1

Signed _____

Name _____

Dated _____

Account Holder 2

Signed _____

Name _____

Dated _____

Account Holder 3

Signed _____

Name _____

Dated _____

Account Holder 4

Signed _____

Name _____

Dated _____

Effective Date _____

Please ensure that sufficient authorised persons sign

SUPPLEMENTARY ACCOUNT OPENING FORM (DISCRETIONARY MANAGED ACCOUNT SERVICES)

Please complete the checklist below and return your completed Supplementary Account Opening Form (Discretionary Managed Account Service) using the pre-paid envelope provided, or to:

Arjent Limited
25 Christopher Street
London
EC2A 2BS

Please tick box:

ALL sections of Supplementary Account Opening Form (Discretionary Managed Account Services) completed

OTHER INFORMATION

Please use this section to include any other information about your application to assist us in providing you with the appropriate advice.

FOR OFFICE USE ONLY

Account executive code

Client code

Set-up date

Main account number

Checked by

Arjent is authorised and regulated by the Financial Services Authority.
Firm Reference No. 197330.
www.fsa.gov.uk/register.
Arjent is registered in England.
Registered No. 4077864.
Registered office: Arjent Limited
25 Christopher Street London EC2A 2BS
VAT Registration No. 888 5631 63